

Supply Chain Management and continuous supplier development are the key factors in achieving a reliable, timely and efficient train, system, or rail infrastructure build. Suppliers are playing a key role from the very beginning of each project through development, build and warranty or even decommissioning phase.

Many Operators and Train builders face various problems in their collaboration with the suppliers and in the same manner the component suppliers with all the best intention struggle to manage customer requirements. This unpleasant situation creates an unbalanced collaboration where both sides:

- Overspend their allocated project budget.
- Struggle with parts/components that are out of spec.
- · Face project delays.
- Creates Safety risks that required extra budget, resources to rectify.
- Induces configuration management relates issues

The main reasons and solutions of the above-mentioned issues and the overall rail customer – supplier unbalanced collaboration are in the supplier selection process, development, and approval of the right parts and continuous performance monitoring and support. By addressing them, the customer and supplier will have a long term efficient and trust-based relationship.

OUR SOLUTION

We understand the need of supporting the Rail industry in development and support of both customer and suppliers' processes within a strategic system that comes with:

- Solutions: right supplier to right parts, right parts approved and introduced with the right process, maintained requirement management throughout the entire project lifecycle and a long, effective, efficient, and trust-based collaboration.
- Capacity: extra boost in either side from our Technical Staffing Services that can provide validated, qualified, competent, rail specific Subject Matter Experts, Engineers, or Inspectors anytime everywhere around the World.
- Capability: tailored solutions and manning in combination with technical solutions: accredited laboratory verifications/validations, operational safety measures and features including cybersecurity, electronic (cloud based) systems and software, etc.

SGS's Advanced Supplier Management offers in a strategic way tailored solutions, capacity, and capability in supplier relationship management from Sourcing to Continuous Development.

New supplier or project

Supplier & part development

Prototyping/NPD

Existing supplier running project

Production & warranty period

EOL & EOW

Our process includes customized supplier quality agreements, from supplier qualification and manufacturability, to change management, strategic assessment and more.





SGS has a network of more than 2.650 offices and laboratories worldwide, with more than 98.000 employees. SGS offers you a complete portfolio of railways services:

SGS RAILWAY SERVICES

- Railways Technical Certification NOBO / DEBO Conformity assessment body
- Railways Safety Certification ISA / ASBO Independent safety assessment body
- RAMS Safety Management
- Testing & Inspection
- Welding Services EN 15085 Certification
- Manufacturing Supply Chain Quality Services
- Cybersecurity

CONTACT US

If you wish to know more about our services or how to get started, please do not hesitate to get in touch.

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