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# Competency Training Marketplace

## – powered by Sopra Steria

### Sopra Steria Joins Rail's Digital Revolution



It is an exciting time for the UK rail industry with plenty of major projects in the pipeline such as Great North Rail, Crossrail and East West Rail.

Innovative digital solutions are positively impacting UK rail users with seamless online booking processes and cheaper, more reliable travel. With technological developments and a complex regulatory environment to

navigate, employers need a fast and simple competency management solution. Sopra Steria, a European leader in digital services, has created a platform that offers exactly that with its Competency Training Marketplace™ (CTM).

## An Effective Solution

Did you know that a recent survey\* showed 75% of employers feel their existing competency management tools could be improved by an integrated marketplace? CTM is an easy-to-use, one-stop platform which enables organisations to book and manage workforce training all in one place.

The platform creates stronger connections between training providers and employers with a marketplace full of industry-accredited training providers offering a number of essential qualifications from person track safety (PTS) to strategic safety management programmes and more. For ease, the price, location

and date filters reduce huge amounts of admin time previously spent browsing search engines to find the same results.

CTM's in-built project planning and forecasting tools show which staff are sufficiently qualified for upcoming projects and which employees have imminently expiring qualifications – useful for those managing many projects at one time. If a qualification is expiring users will be alerted via email and the integrated marketplace ensures a seamless booking experience for the necessary training. The skills gap analysis tool can quickly and visually demonstrate which training is needed by employees to work on a project.

Regulatory compliance may seem daunting, but with integrated technology like CTM it is easy to demonstrate effective staff compliance when pitching for bids and undertaking audits.

## Adopted by the Industry

It is no surprise that many organisations are now looking at how they digitalise processes to meet demands and improve efficiencies. Trawling search engines for suitable courses and juggling multiple spreadsheets can cause significant administrative headaches, which are prone to mistakes – leading to potential project delays and missed opportunities. CTM is quickly becoming an essential tool in the

*“CTM will have a hugely positive impact for both large and small businesses alike. CTM’s ability to mark out training and provide expiration reminders, all whilst removing the task of finding providers to deliver training, is incomparable to our previous processes.”*

**Emma Hughes of  
Costain**



rail industry, with organisations like Arcadis, Costain and AHL Resourcing Solutions joining over the past 12 months.

If you are interested in finding out more, visit CTM's website and request a free demo from the team: <https://competencytrainingmarketplace.com/>

Follow CTM on LinkedIn for news and updates: <https://www.linkedin.com/company/competency-training-marketplace-ctm>



# A smarter way to manage training and competency management? Brilliant.



## Easily find training

Make finding the right training, in the right location more simple with CTM's easy-to-use, one-stop shop competency management portal



## Save time

Reduce administration time and resource with the platforms integrated and free to use competency management system



## Simplified forward planning

Innovative tools simplify forward planning, helping to book staff training and keep workforce fully operational



## Inform your decisions

Exciting digital tool uses advanced analytics to assist employees with informed decision making and highlight revenue opportunities for training providers



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Emma Hughes, Costain



discover more and request a free demo at  
[competencytrainingmarketplace.com](https://competencytrainingmarketplace.com)

**Sara Reynolds**  
Business Development Manager  
+44 (0) 7709 504610  
[sara.reynolds@soprasteria.com](mailto:sara.reynolds@soprasteria.com)