



IDEAS, TOOLS
AND SOLUTIONS FOR
CREW ACCOMMODATION



WHO WE ARE

Xenia S.p.A. was founded in 1992 and always operated in business travel market. In 2021 it transitioned into a **Benefit Corporation**.

Xenia is a global provider specialised in managing the entire crew accommodation process and the layover and AOG services as a support to the **airlines, railways, shipping lines** and **cargo company**.

WHY XENIA



CUSTOMER SERVICE - CUSTOMER CARE

24/7/365 Contact Center • First Contact Resolution
Multilingual Operators • Dedicated Operators
Personalised Access



EXPERTISE - PROFESSIONALITY

30+ years experience in the travel industry
Operations Support • Administration services
Advanced reporting • Customer Interfaces
Back-to-Back support



SOLUTIONS ADAPTABLE TO OUR CLIENTS

Targeted negotiation • Personalised rates
Customised contracts • Setting up the service
according to the customer's needs



COSTANT EVOLUTION OF OUR PORTFOLIO

Worldwide scouting • Destinations coverage
High added value • Product differentiation
Flexibility and creative approach



Xenia is a company made of people and for people. It knows the meaning of hospitality and wishes to reserve customers the attention they show to their guests. Listening to their requests, understanding their requirements and knowing how to establish a fruitful dialogue is the first step in order to be able to propose truly made-to-measure solutions.



We offer a **better product solution** through our dedicate scouting



Worldwide Hotel and Transfer Negotiation



We are focused on the **Client-center culture**



Our strategy is based on **Contracting & Profit maximization** for our Clients



Our **Human Talent** is an inexhaustible success source with expert leaders in the industry



LOCATION

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