

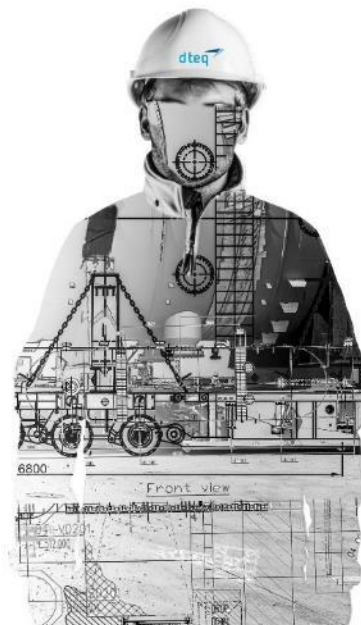
The deugro Service Portfolio

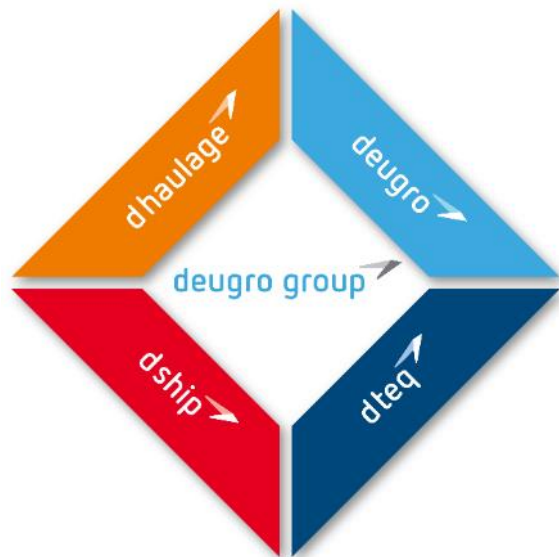
Rail Rolling Stock Industry



1. deugro group Introduction
 2. Quality, Health, Safety, Environment and Security (QHSES)
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Cooperation within the deugro group





dhaulage | Specialized transportation assets

dhaulage provides an extensive and comprehensive range of heavy haul and heavy lift equipment for any specialized or challenging project.

dship | Global ocean transportation

A global provider of ocean transportation services, dship Carriers manages and owns a fleet of modern and reliable multi-purpose vessels.

deugro | Project freight forwarding

deugro is a highly specialized freight forwarder with a strong focus on turnkey logistics solutions for industrial projects.

dteq | Transport engineering solutions

dteq provides tailor-made transport and marine engineering solutions, as well as port captain, surveying and supervision services, and project consulting.



All group companies operate according to the highest QHSES. Our approach:

- Planning and implementing
- Project-specific QHSES implementation
- Continuous reporting and collection of data
- Results review, reaction and further measures
- Subcontractor management



All group companies operate according to the highest compliance standards, and with a comprehensive global compliance and business ethics program based on:

- Code of Ethics and Compliance (CoEC)
- Anti-Corruption Compliance Policy (ACCP)
- Frequent in-person and online training
- Local Ethics Officers (LEO) in all branches
- Permanent screening of our Enterprise Resource Planning (ERP) system against applicable international sanction lists

>> Expect the best, plan for
the worst, and prepare to be
surprised.<<

Denis Waitley, motivational speaker, writer and consultant



deugro has successfully executed rail rolling stock projects around the world.

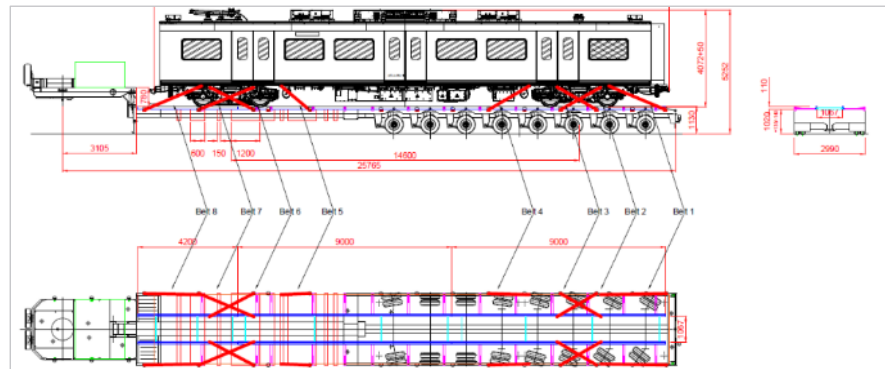
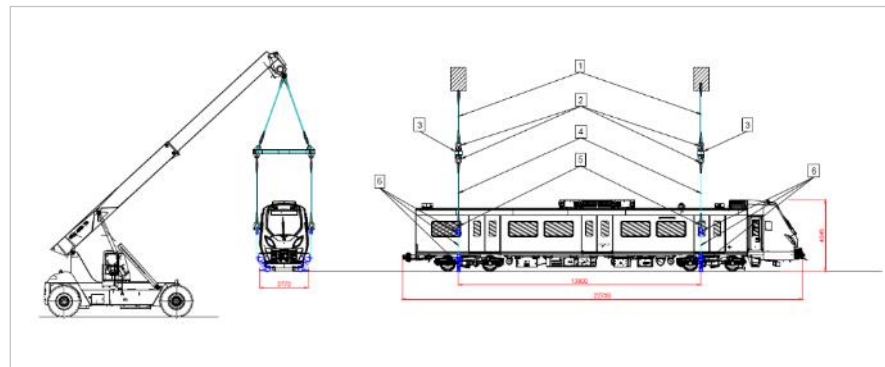
We are experienced in all aspects of rolling stock logistics for original equipment manufacturers, owners and operators themselves. Our scope for projects consists of:

- Supporting feasibility studies and conducting detailed surveys
- Creating cost-effective transportation concepts for the client
- Designing transportation saddles and handling equipment
- Performing ocean, road, and rail transportation of locomotives and car shells
- Obtaining rail clearances to ensure feasibility of rail transportation
- Ordering special train services and expediting rail movements
- Tracking and tracing of rail shipments
- Providing project consultancy

To solve and overcome all the challenges of moving rolling stock vehicles of several kinds, our experts leverage decades of specialized engineering knowledge and experience.

We provide tailor-made engineering solutions:

- Method statements
- Risk assessments
- Lifting design and calculations
- Lashing design and calculation
- Ocean voyage stowage plans
- Ramp design for trailer offloading





Vessel load and discharge activities



Road transportation in convoy



Positioning lifting shoes on the car (client-specific)



Winching metro car off ramp



Direct discharge onto tracks



Jacking and skidding used for heaviest rail cars

Project References



Stadler / Caltrain Project Stadler Rail

- **End client:** Caltrain
- **Origin:** Altenrhein, Switzerland
- **Destination:** Salt Lake City, UT, USA
- **Scope:** deugro was involved in design, procurement and engineering of lifting equipment and saddles, as well as the full transportation scope, covering road, barge, ocean and rail transportation
- **Volume:** 133 car shells / 26 x 3 x 4.6 m / 49,000 FTR
- **Year:** 2018–ongoing





P.T. KCJ Commuter Line

- **Origin:** Tokyo Metro Depot, Japan
- **Destination:** Depok Depot, Indonesia
- **Scope:** Supply and delivery of used EMU 6000
- **Volume:** 20 units
- **Years:** 2017–2018



P.T. KCJ Commuter Line

- **Origin:** Yokohama, Japan
- **Destination:** Manggarai, Indonesia
- **Scope:** Supply and delivery of used EMU Jr 205 Series
- **Volume:** 176 units
- **Year:** 2014





Amtrak Project Alstom Transport France

- **End client:** Amtrak
- **Origin:** Alstom Savigliano, Italy
- **Destination:** Hornell, NY, USA
- **Scope:** FOT Savigliano, Italy to FOT Hornell, NY
- **Volume:** 252 car shells / 54,090 FRT
- **Year:** 2018–ongoing



Sydney Metro Project Alstom Transport France

- **End client:** Northwest Rapid Transit (NRT) consortium
- **Origin:** Alstom Sri City, India
- **Destination:** Sydney, Australia
- **Scope:** FOT factory up to DAP destination depot
- **Volume:** 22 trains of 6 cars each, metropolis train type
- **Year:** 2017–2018





PRASA Rolling Stock X'Trapolis Mega

Alstom Transport France

- **End client:** Passenger Rail Agency of South Africa (PRASA)
- **Origin:** Sao Paulo, Brazil
- **Destination:** Wolmerton, South Africa
- **Scope:** FOT factory to DAP destination depot
- **Volume:** 20 trains of 6 cars each (total of 120 cars / 33,000 FRT)
- **Heaviest item:** 38.5 MT
- **Year:** 2015–2017



CAF USA Import Project CAF

- **End client:** CAF USA
- **Origin:** Spain
- **Destination:** Elmira, NY, USA
- **Scope:** Ocean transportation, port handling, transfer to trailer at POD, transport to final destination
- **Volume:** 189 car shells / 16,300 FRT
- **Year:** 2016



Taiwan Tram Project CAF Spain

- **Origin:** CAF Spain
- **Destination:** CAF Taiwan
- **Scope:** FCA factory to DAP destination
- **Volume:** 9 CAF trams
- **Year:** 2014–2015



Sao Paulo Metro Line 4

Siemens

- **Origin:** Masan, South Korea
- **Destination:** Santos, Brazil
- **Scope:** FCA POL to DAP job site
- **Volume:** 20,000 FRT
- **Rolling stock:** 14 trains / 84 cars
- **Heaviest item:** 14 trains of 235.4 MT (each)
- **Year:** 2009–2010



Navajo Mine Locomotives GE Transportation

- **End client:** Navajo Mine
- **Origin:** Erie, PA, USA
- **Destination:** Fruitland, NM, USA
- **Scope:** On-rail transportation, transfer to truck, setting onto rail
- **Cargo:** 2x diesel locomotives, 22.5 x 3.0 x 4.9 m each
- **Heaviest item:** 194 MT
- **Year:** July 2017



Roy Hill Locomotives UGL

- **End client:** Roy Hill
- **Origin:** Erie, PA, USA
- **Destination:** Port Hedland, WA, Australia
- **Scope:** Ex-works Erie to DAP, placed on rail
- **Volume:** 23.5 x 3.25 x 4.85 m
- **Heaviest item:** 180 MT
- **Year:** 2014–July 2016





Rio de Janeiro Metro Line 4 Consorcio Linha 4 Sul Odebrecht / Metro Barra SA

- **Origins:** Schwanau, Germany / Dalian, China
- **Destination:** Rio de Janeiro, Brazil
- **Scope:** Ex-works/FAS to DAP metro yard
- **Volume:** 35,000 FRT and 60 TEU
- **Highlight:** Tunnel boring of 11.5 m in diameter
- **Heaviest item:** 182 MT
- **Year:** 2013–2015



GE Domestic Locomotives GE Transportation

- **Origin:** Erie, PA, USA
- **Destination:** USA, Canada, Mexico
- **Scope:** FCA origin to CPT destination
- Outlay funds to the railroads
- Order Special Train Service if required

- Expedite Track and Trace the "Trains" from origin to destination
- Coordinate delivery with receivers
- **Highlights:** 950 locomotives, 350 FRT each
- **Rail method:** Dead in tow
- **Year:** 2017



GE International Locomotives

GE Transportation

- **Origin:** Erie, PA, USA
- **Destination:** South America, Asia, Europe, Australia, Africa
- **Scope:** FOT Erie to FAS Port of Norfolk
- **Highlights:** 650 locomotives, 350 FRT each
- **Year:** 2017





Vale Locomotives

Vale SA

End client: Vale SA

Origin: Toronto, Canada

Destination: Itaqui, Brazil

Scope: Project management, trucking and rail at origin, ocean freight

Volume: 7,900 FRT

Highlights: 7 locomotives, 127 MT each; 14 boogies, 27 MT each

Year: 2012



Colas Locomotives Project GE Transportation

- **End client:** Colas Rail UK
- **Origin:** Erie, PA, USA
- **Destination:** UK
- **Scope:** FOT Erie to FAS Port of Norfolk
- **Volume:** 7 locomotives shipped on railcars / 1,603 FRT





Vale Nacala Locomotives Project GE Transportation

- **End client:** Vale
- **Origin:** Alstom Savigliano, Italy
- **Destination:** Nacala-à-Velha, Mozambique
- **Scope:** FOT Erie to FAS Port of Erie
- **Volume:** 30 locomotives shipped on railcars / 11,760 FRT





From French TSO Saudi Railways Organization

- Receiving locomotives on rail tracks in the Port of Rotterdam, the Netherlands
- Lifting and stowage of locomotives on board of vessel, lashing and securing on board, ocean voyage to Saudi Arabia
- Placing rail tracks on trailer bed, lifting locomotives on trailer-mounted tracks
- Lashing of locomotive, transportation to site



From Spanish Copasa Saudi Railways Organization

- Receiving locomotives on rail tracks at a port in Spain
- Lifting and stowage of ballast-distributing and profiling machine, as well as leveling lining and tamping machine and dynamic track stabilizer machine on board vessel
- Lashing and securing on board, ocean voyage to Saudi Arabian east coast port
- Discharging and delivery to site

Thank you for your
attention.