

Stahl Recruiting

Targeting North America? Stahl Recruiting Is Your Executive Search Solution

Everyone is hunting for talent. Talent to run the business. Talent to connect with key clientele. And faculty from which to manage existing affairs – both internal and external – to the organisation. The post-Covid employment landscape has made this endeavour all-the-more difficult.

And when seeking entry into uncharted markets, the difficulty magnifies: cultural norms, business pacing, time zone differences and political backdrops all figure in the equation when seeking the ‘right’ individual for your company’s expansionary goals.

Within humans there exists a striving for exploration, an aiming for new ground, the creation of new works. And with the North American market garnering increased funding for capital projects, particularly in transit, it’s no surprise European firms are seeking fresh inroads into the US, Canadian and Mexican rail markets. This is true for OEMs, industry suppliers and infrastructure-centric enterprises.

What ties them all together? For one, a keen desire for entering North America. But also a tapered knowledge of the market, bringing an opaqueness to obtaining key individuals. Stahl Recruiting can assist.

Targeting specifically the North American rail market, Stahl Recruiting brings a solid track record of successfully assisting European entities in their

approach. Clients include railways, bridge and engineering firms, technology and systems suppliers, equipment manufacturers and lessors – in essence, the community which surrounds and makes rail shipments possible. And should this entail establishing a completely new beachhead – or expanding existing operations – Stahl Recruiting is your trusted partner. Professional in approach, our **industry reputation** speaks for itself.

Save Time and Money

Utilising Stahl Recruiting will save your team hours, days, weeks – even months of time. Often misjudged is the amount of effort (and resources) necessary for sourcing the ‘right’ individual for a given role. The efforts of sorting through resumes – in addition to screening, interviewing and proper background due diligence – all take time. Lots of time. And time is money.

When partnering with Stahl Recruiting, you no longer need to spend time looking through hundreds of resumes, arranging pre-screens with candidates who may not be a fit. Your dedicated Stahl Recruiting team will manage the search process, allowing you the freedom and bandwidth to focus on your business.

When you are able to spend time on your business and entrust the candidate search to Stahl Recruiting, you save money. And time. Importantly, you gain peace of mind – the kind which allows the confident knowledge your objective is being handled effectively and professionally. As it should.

Uncover Hidden Talent

Often the topmost talent isn't applying to job postings or displaying their resume hoping to be seen on job boards. Rather, they're busy conducting business and being successful. Finding these passive candidates can be difficult when you do not have the right search tools or industry connections. When you partner with Stahl Recruiting, you are gaining access to a whole market of hidden rail industry talent you'd not have access to otherwise. This is key, as the topmost talent brings a heightened ability to 'move the needle' for your organisation. Long-term, what's that worth?

Definition of Success

Success is all about identifying, engaging and securing talent – the right talent. At Stahl Recruiting, our processes are based on a thorough understanding of each client's strategic, operational and financial situation.

Throughout our Executive Search process, Stahl Recruiting is committed to achieving excellence through honesty and personal integrity. Proper business ethics is non-negotiable. It's an essential element when forming sound relationships with our clients. *Harvey Firestone stated it best – "I believe fundamental honesty is the keystone of business."*

Next Step

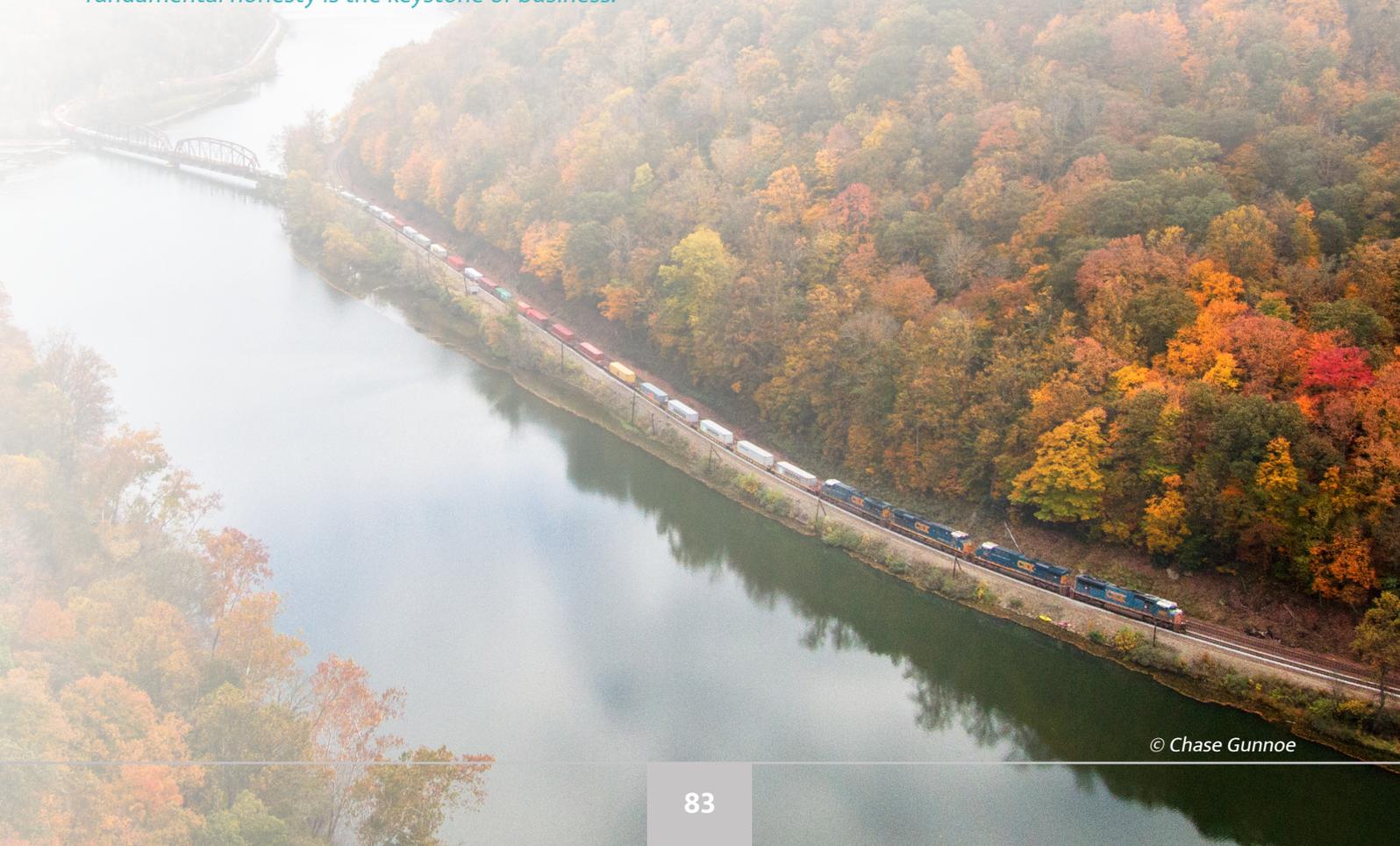
How to begin? Reach out to our agency. Consultive in approach, we're here to address your concerns, help you diagnose the best path forward and provide the sought-for individuals to successfully expand your enterprise.

How to reach Stahl Recruiting:

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Executive Search



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