





Growing in a Wider Market



Accessibility when travelling made possible

U-Lift in Backaryd, Ronneby municipality, continues to expand and grow with both existing and new customers on the world market. Recently, additional agreements were reached with world-leading train manufacturers and more business agreements are ready for contract writing.

U-Lift in Backaryd, Sweden with offices, a warehouse and a production facility, is a local manufacturer operating in the global market. With quality-assured lifts, ramps and air suspensions, primarily for rail-bound vehicles for passenger transport, the company has established itself as a stable and leading supplier in the industry, nationally and internationally. Since its launch in 1957, its manufacturing activities have gradually developed and today the focus is on the production of lifts, ramps and air suspensions, mainly for trains.

"We are in a strong growth phase. With the latest orders, we have taken great steps towards our growth strategy and have been able to open the doors to a wider market," says Stephane Thomsen, Sales and Marketing Manager, U-Lift.

Specialised Manufacturing

U-Lift is a leader in the industry, with exports primarily

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to European countries but also globally with countries as far as Brazil. The company has specialised its manufacturing, and will continue to specialise in trains and rail-bound vehicles. "The situation in the outside world obviously affected our production. Our business with Russia and Belarus is fully discontinued in accordance with the restrictions. At the same time, we have opened up co-operation with new countries, including Thailand and China. We are, and will continue to be, 'best in class' for rail-bound vehicles," says Stephane Thomsen.

The trend in the market shows that more and more countries are prioritising higher accessibility when it comes to passenger transport. Higher demands from clients, manufacturers and users mean adaptations for U-Lift as a supplier as well.

"Our business model is based on us being able to adapt the products to the current structure but also being able to adjust and meet the requirement specifications

U-Lift in Backaryd have faith in the future and have recruited several new employees. From the left: Lamine Sternkult, new Sales and Project Manager; Stephane Thomsen, Sales and Marketing Manager; and Mattias Olsson, CEO and Co-owner. In the middle: Velia Ekström, new Quality Manager at the company







The company has specialised its manufacturing in trains and railbound vehicles

in new infrastructures. Our very largest products are still wheelchair lifts such as the INV–300 and UPL–300, they are product platforms that can be adapted to new requirement specifications in each unique project," says Stephane Thomsen.

New Business Partners

In the latest investments, expanded production areas

and warehouse space are accommodated in parallel with new recruitment for the facility in Backaryd.

"Our goal is to grow 15 percent a year, which we have exceeded. By strengthening the flow through expanded surfaces, we have been able to increase the production rate in accordance with our target. The fact that we continue to strengthen competence with new employees means that we can connect with new partners and business partners. There is a strong belief in the future at U-Lift," says Stephane Thomsen.

U-Lift AB

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U-Lift AB med huvudkontor i södra Sverige tillverkar och säljer rullstolslyftar och ramper för järnvägsapplikationer, samt minibussar, låggolvsstadsbussar och lätta lastbilar. U-lift är ett ledande företag inom fordonskomponenter med produkter för resenärer med nedsatt rörlighet.

U-Lift AB based in South-Sweden develops and markets wheelchair lifts and ramps for railway applications, as well as for minibuses, low-floor city buses and load lifts for light commercial vehicles. U-Lift is a leading company in the automotive market with products for people with reduced mobility.

U-Lift AB mit Sitz in Süd Schweden entwickelt und vermarktet Rollstuhllifte und Rampen für Bahnanwendungen, sowie für Kleinbusse, Niederflur - Stadtbusse und Lastaufzüge für leichte Nutzfahrzeuge. U-Lift ist ein führendes Unternehmen im Automotive mit Produkten für Reisende mit eingeschränkter Mobilität.

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Vi underlättar tillgängligheten för personer med nedsatt rörlighet
We improve the accessibility for persons with reduced mobility (PRM)
Wir erleichtern die Zugänglichkeit für Personen mit eingeschränkter Mobilität

"U-Lift is a leading company in the automotive market with products for people with reduced mobility."







U-lift is certified according to **ISO9001** and **14001**, for welding to **EN3834** and **EN36085** and the **TSI PRM 2008/164/EC**. All of our lifts meet the requirements regarding fire resistance **EN45545**. U-Lift is zertifiziert nach **ISO9001** und **14001**, Schweißen zu **EN3834** und **EN15085** sowie der **TSI PRM 2005/164/EG**. Alle unsere Lifte erfüllen die Anforderungen in Bezug auf Brandbeständigkeit **EN45545**.

